

# ABS-CBN INTERNATIONAL

ABS-CBN International is an internationally recognized foreign content provider and a premier source of high quality Filipino programming in over 50 territories all over the world.

2023

MEDIA KIT



Target Market 1



1st Generation Filipinos

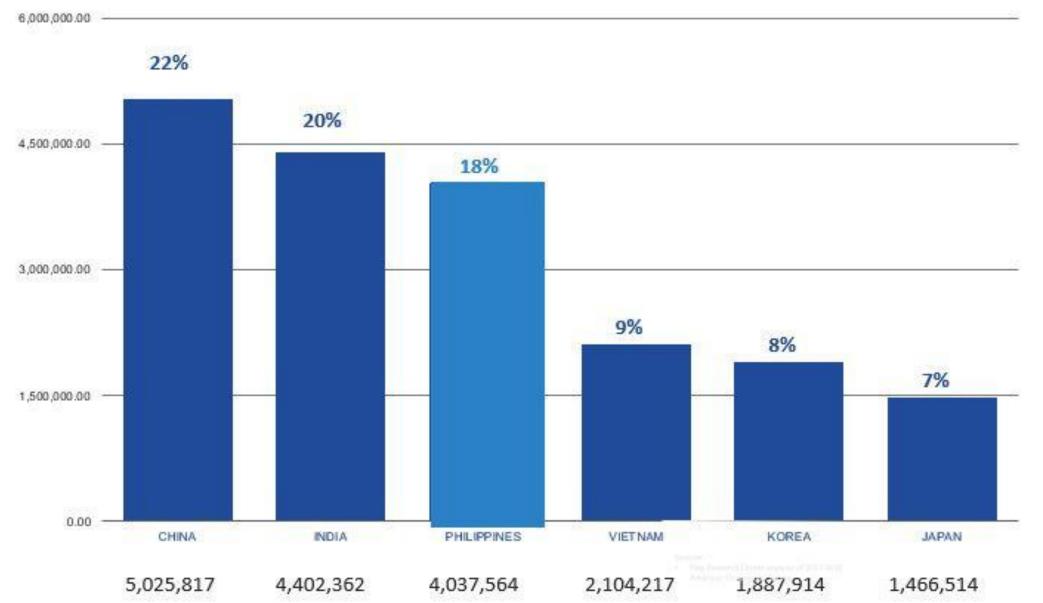
Target Market

Target Market 2



2nd & new Generation Filipinos

# FILIPINOS ARE THE 3RD LARGEST ASIAN GROUP IN THE US





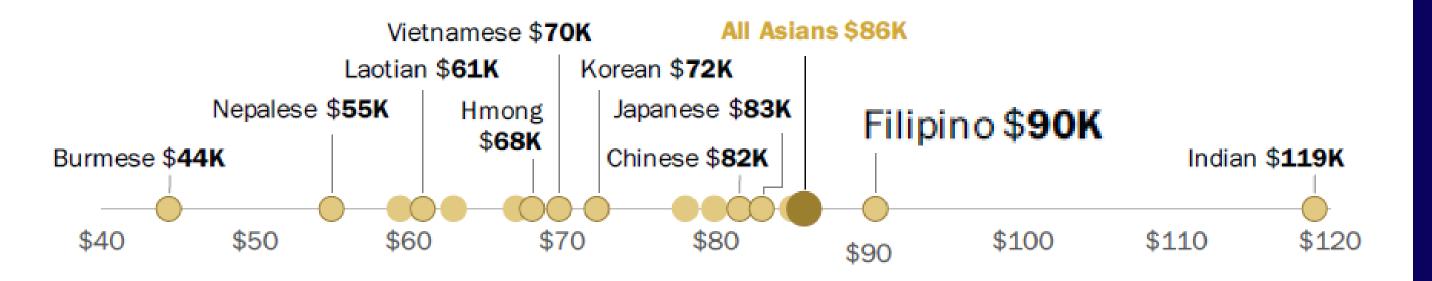
### Sources:

• Pew Research Center analysis of 2017-2019 American Community Survey

# FILIPINOS ARE THE 2ND HIGHEST INCOME EARNERS AMONG OTHER ETHNICITIES IN THE US

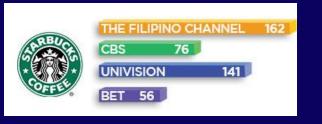
## Median household income varies widely among Asian Americans

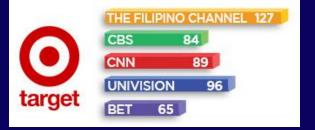
Median annual household income, 2019, by origin group



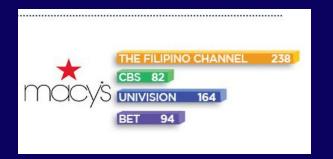
#### Sources:

 Pew Research Center analysis of 2017-2019 American Community Survey TFC Viewers Over-Index In Consumption vs. Other Network Viewers, per Comscore









Other categories where TFC viewers over-index in consumption preference

Food & Pharmacy

Consumer services

Travel

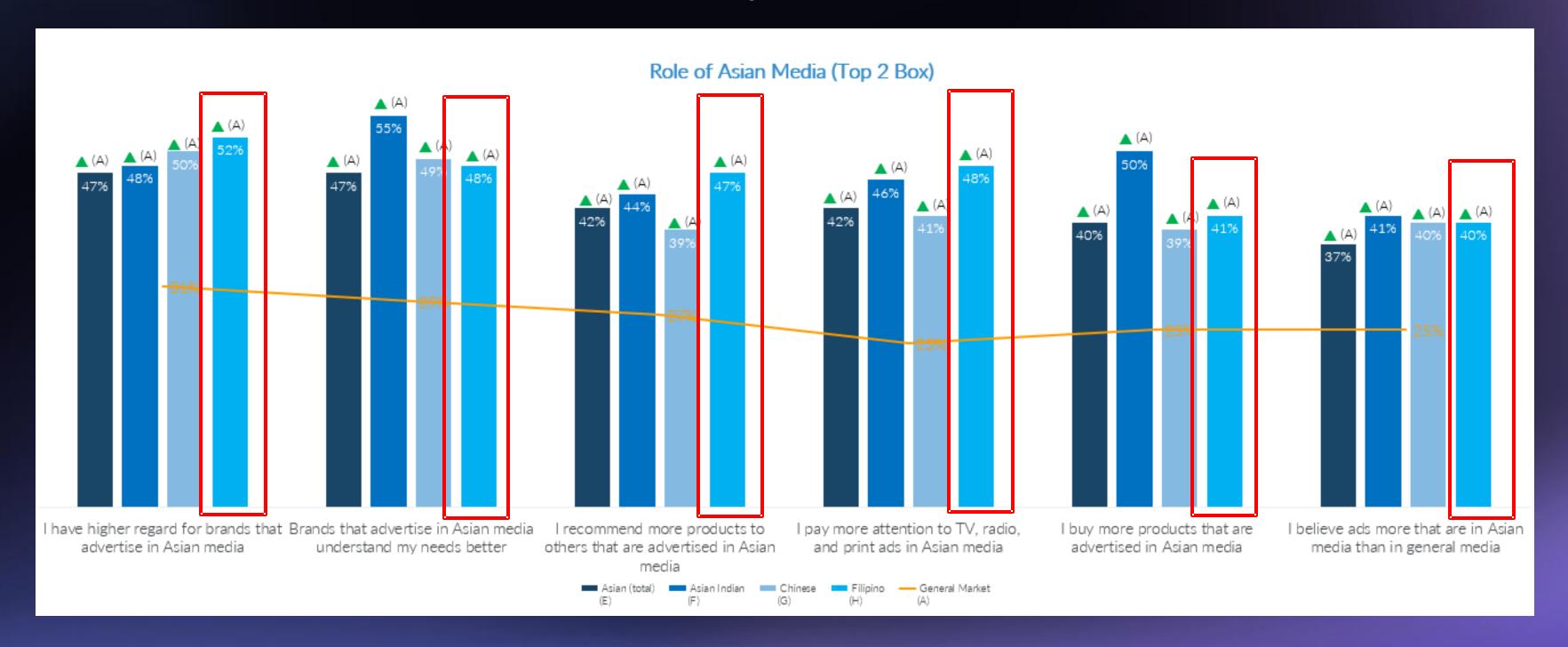
Entertainment

Special Retail - Beauty

# MEDIA HABITS OF FILIPINOS

Sparkle Insights: Post Pandemic Consumer Behaviors, Attitudes and Outlook, 2022

Filipinos across the board have a favorable impression of ads if aired on Filipino media.



# Get to know us





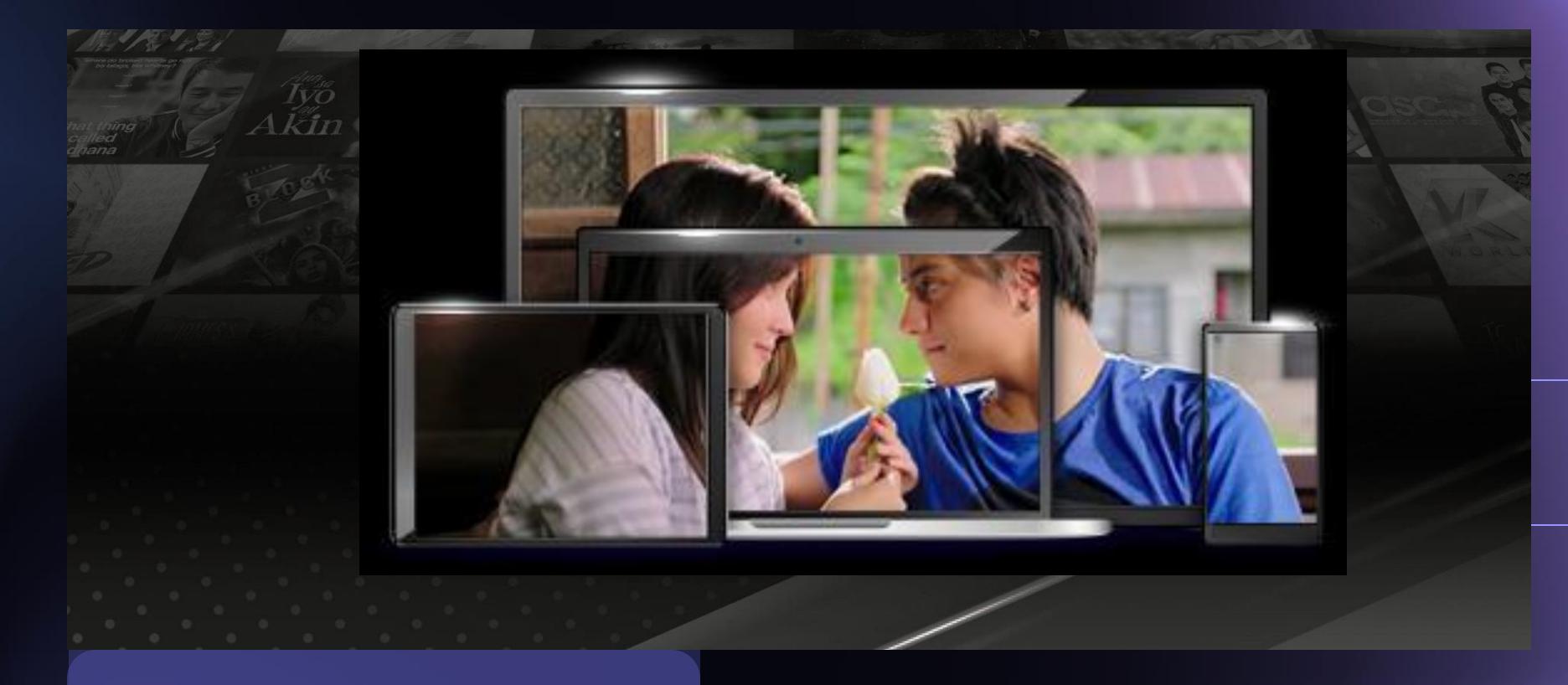
THE FILIPINO CHANNEL



ABS-CBN Global stands as a trailblazer in the realm of Trans-Pacific broadcasting, holding a prestigious position as one of the top producers and distributors of content inspired by Filipino culture.

Designed to meet the unique needs of first-generation Filipinos living overseas, TFC delivers a combination of news, entertainment, and information cherished by its audience, preserving a connection to their homeland.

Offering cutting-edge 360-degree entertainment, MYX thrusts the dynamic fusion of Filipino/Asian youth music culture into the global mainstream spotlight, empowering next generation Filipinos to reach a diverse, multicultural audience.





THE FILIPINO CHANNEL

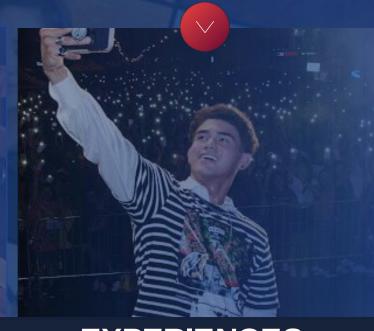


## **EXPANDING REACH THROUGH MULTI-PLATFORM DISTRIBUTION**









TV

## OTT

### **Theatrical and TVOD**

## Theatrical and TVOD distribution of Filipino films

**TVOD** 

Films with subtitles in multiple languages

**Online and Social Media** 

**ONLINE** 

- Widest digital footprint of Filipino content in leading online publishers of news, entertainment, sports, music, lifestyle through ABS-CBN websites
- One of the most subscribed and followed accounts on various social media platforms

## **EXPERIENCES**

**On-ground Events** 

 On-ground events engaging new markets and experimenting with new formats
 Virtual Events

### Pay TV

 24-hour cable/satellite subscription service that offers the best all-Filipino programming worldwide.

#### OTT

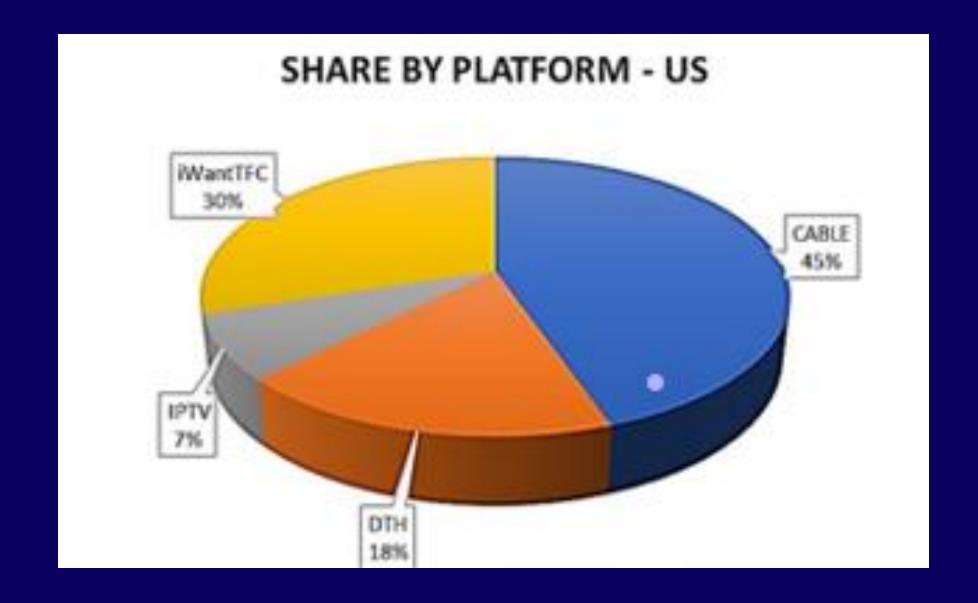
- Through our owned and operated OTT platform iWantTFC
  - Online streaming of all programs, movies and specials anytime and on any device.
  - Available through iOS and Android App and through Roku and Smart TVs



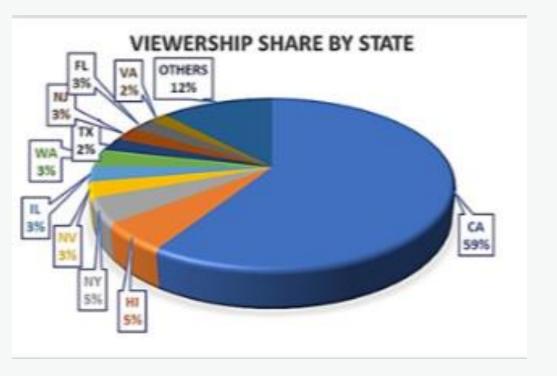
TOTAL VIEWERSHIP

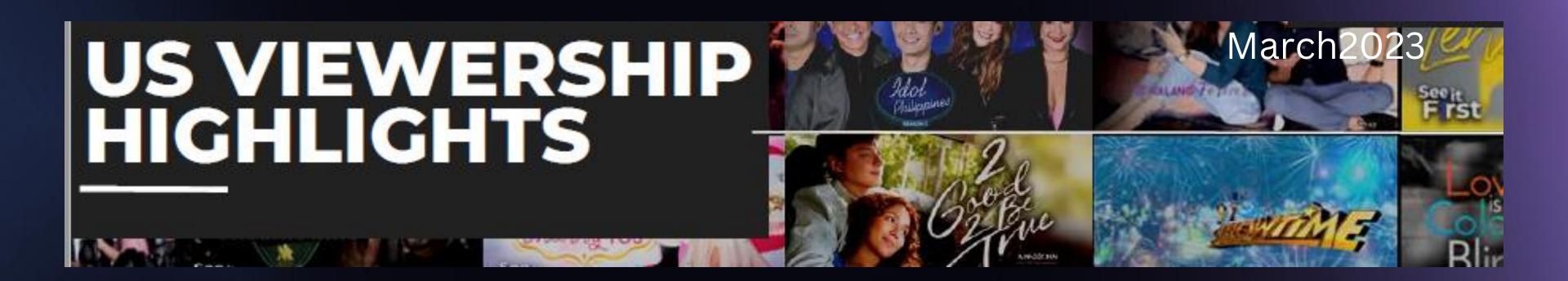
1.3M

Audience in USA across content subscription services – cable/satellite, IPTV and iWantTFC



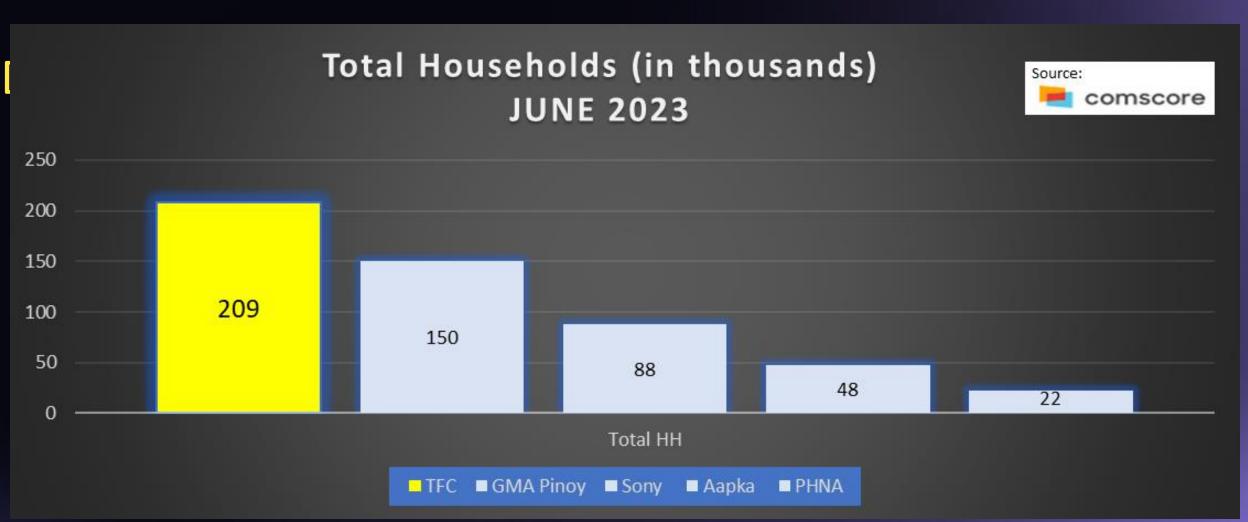
## TFC VIEWERSHIP ACROSS PLATFORMS: TOP STATES

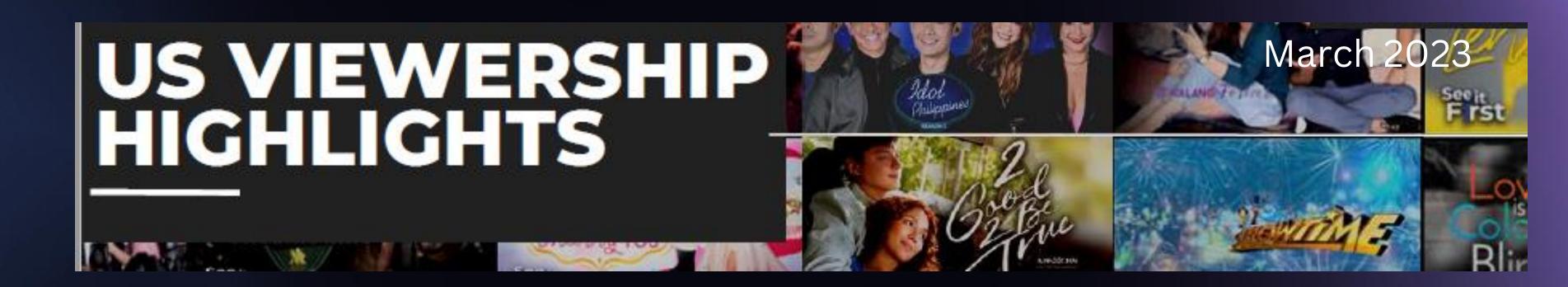




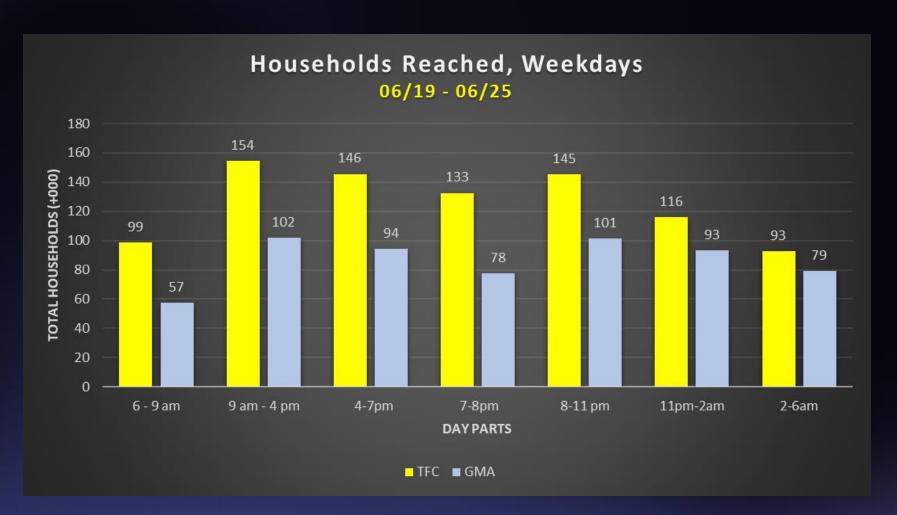
# TFC STILL THE MOST-WATCHEI MULTI-CULTURAL NETWORK

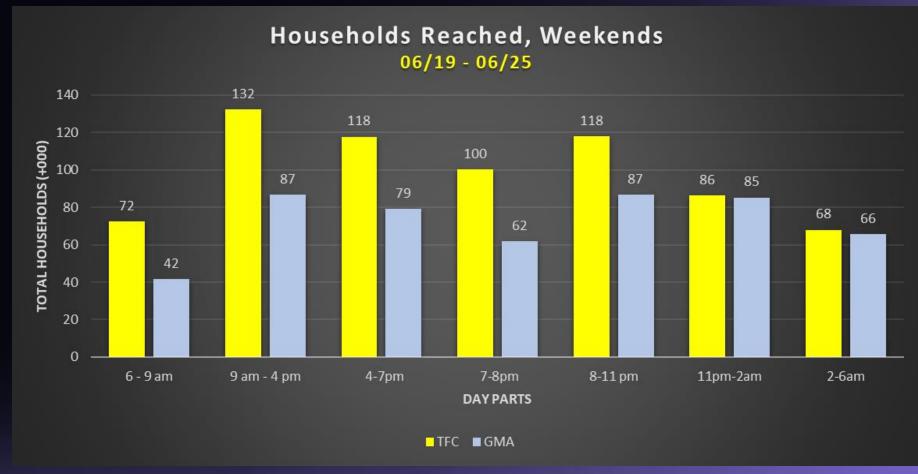
207K Household watched TFC for the month of March.





## TFC reached more households across key dayparts on weekdays & weekends





# TOP SHOWS FOR MAY

**BATANG QUIAPO** 

**IRON HEART** 

**DIRTY LINEN** 

TV PATROL GLOBAL

I CAN SEE YOUR VOICE

IT'S SHOWTIME

**ASAP NATIN 'TO** 

MYX NEWS

**BRGY** 

TV PATROL LINGGO

**MAGANDANG BUHAY** 

TV PATROL

NANG NGUMITI ANG LANGIT

**BOLA-BOLA** 

TV PATROL SABADO

TROPANG LOL

**CHEF RV'S KITCHEN** 

KAPAMILYA DAILY MASS

IT'S A BEAUTIFUL WORLD OF MISS O





















THE BIGGEST LIBRARY OF FILIPINO CONTENT

TFC owned OTT and streaming platform serving Filipinos all over the world





# NORTH AMERICA

852K

Unique Users\*

164.6.4M

Page Views\*

3.28 hrs.

Ave monthly time per User\*

# USA

654K

Unique Users\*

**126M** 

Page Views\*\*

3.54 hrs.

Ave time per User\*\*







## ABS-CBN DIGITAL AND SOCIAL PLATFORM PERFORMANCE: NOLA

## **ABS-CBN US WEBSITES\***

1.83M

8.62M

Jniques<sup>®</sup>

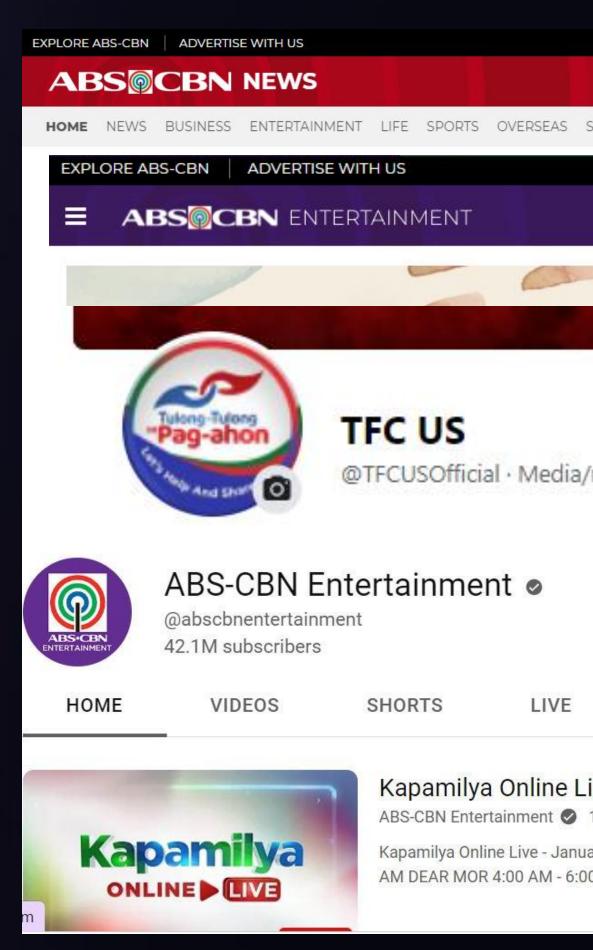
Impressions\*

FACEBOOK
432K

Followers'

YOUTUBE 50K

\/i\\/\<\*\*



\*Jan-June 2023

Source: Amplitude



# Locally Produced Content

## **BARANGAYAN WITH GELO**

BA 5-min light talk-game show where host Gelo engages directly with celebrities, experts or TFC fans, about anything or everything under the sun. Show title is a play of the word "barangay", a Filipino term for "community"

Airs 3x a day on weekdays: Morning, Afternoon and Prime Time.



ON-AIR: TFC Cable/Satellite and IPTV
iWANTTFC: Video on demand
YOUTUBE/FACEBOOK: Edit downs uploaded on TFC/ABS-CBN
pages

# ADVERTISING OPPORTUNITIES

Branded promotional artcard and plug | In-program segment sponsorship | Customized games | Celebrity endorser guesting | Product intrusion | Program graphics | Edit downs for posting on TFC/ABS-CBN social media/YouTube



# Locally Produced Content

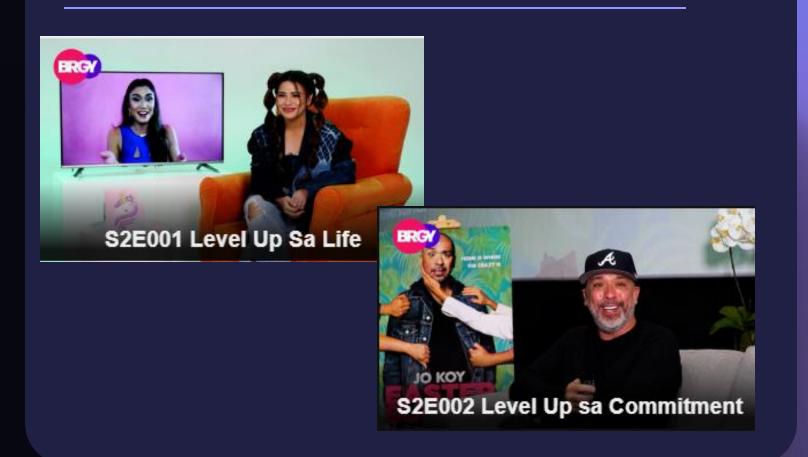
## **BRGY**

BRGY is a 30-minute magazine-talk-game show that allows Global Filipinos to share their stories and inspire the community. This show is our BARANGAY, where we can connect, be who really are and have



# ADVERTISING OPPORTUNITIES

Branded promotional artcard and plug | In-program segment sponsorship | branded body bumper | Customized games | Celebrity endorser guesting | Product intrusion | Program graphics | Edit downs for posting on TFC/ABS-CBN social media/YouTube



# Locally Produced Content

## **TFC NEWS on TV PATROL GLOBAL**



TFC News on TV Patrol Global is a 9-12min dedicated news program body within TV Patrol Global for overseas Filipinos.
The show is anchored by ABS-CBN International News Bureau Chief TJ Manotoc.



ON-AIR: TFC Cable/Satellite and IPTV
iWANTTFC: Video on demand
YOUTUBE/FACEBOOK: Edit downs uploaded on TFC/ABS-CBN pages (regional highlights, weekly recaps)
WEBSITE: TFC News tab on ABS-CBN News Website (highlights)

# ADVERTISING OPPORTUNITIES

Brand ambassador or representative interview (can mention the brand/product name) | Logo/product incidental | Use of advertiser's existing visuals as added support to spiels | Can be repurposed as social media/YouTube post Five second bumper showing latest foreign exchange rate as per BSP, with brand logo and QR code.







# **NEW SHOWS**



A vlog series with an amazing mission - to help people and their families in need realize the dream of having beautiful homes. In less than one week, they grant renovations that will surely bring smiles!

Beginning on April 22 / 23, 2023

North America | Sunday, 4:00PM Pacific

Middle East | Sunday, 4:30PM Saudi • London

Asia Pacific | Saturday, 5:30PM Asia • 7:30PM Guam



Get ready for your daily dose of motivation as Ogie Diaz uses his incredible blend of comedy, showbiz know-how, and talent management experience to inspire viewers around the world.

Beginning on April 29, 2023

North America | Saturday, 9:00PM Pacific

Middle East | Saturday, 9:30PM Saudi • London
Asia Pacific | Saturday, 9:30PM Asia • 11:30PM Guam



Making the world a better place, one positive story at a time. That's what Only Good is all about - delivering engaging and inspiring content to bring out the best in people. Powered by top-notch storytelling, OG works to delight, uplift and foster connections with our audience!

Beginning on April 29/30, 2023

North America | Sunday, 3:30PM Pacific

Middle East | Saturday, 5:30PM Saudi • London

Asia Pacific | Saturday, 5:00PM Asia • 7:00PM Guam



## **Dirty Linen Fan Convention**

Featuring the lead stars of DIRTY LINEN: Zanjoe Marudo, Janine Gutierrez, Francine Diaz and Seth Fedelino.



June 24, 2023

Memorial Auditorium

Sacramento, CA

## **TFW**

An exciting concert series that showcases multiple talented Asian Hip Hop and R&B artists.



June 25, 2023

Garden Amphitheater

Orange County, CA

# G! Kapamilya DONBELLE or Batang Quiapo

A show featuring the tandem of Donny Pangilinan & Belle Mariano or the cast of Batang Quiapo.





August 18-27

Venue: TBD

Est. Attendance: 1500

## 1MX

The biggest international Filipino Music Festival will make its way, this time, to North America.



September 9 | Budweiser Stage Toronto

## **626 NIGHT MARKET**

Festival type concert.



September

Los Angeles

Est. Attendance: 1500

## ROCKOUSTICS

Music Tour



October 20- October 29

Los Angeles | San Francisco | Las Vegas

Est. Attendance: 1500 - 2000





# ABS-CBN plays a significant role in the large viewership of YouTube in the country, with our strong subscriber base and aggragated channel views

138.8M

**Current All-time Subscribers** 

104B

**Current All-time viewer** 

87

Active YouTube Channels

433B

**Current All-time Minutes Watched** 

















ABS-CBN has a wide channel portfolio on YouTube with very strong viewership, covering all relevant content verticals among viewers.













377.3M Total Views

93.6M Total Views

43.3M Total Views

86.9M Total Views

1.5M Total Views

**ENTERTAINMENT** 

**MOVIES** 

**MUSIC & AUDIO** 

**NEWS** 

**GLOBAL** 

**ABS-CBN** has majority SOV (66.6%) in media movies channels.



2.1M Total Views

439K Total Views



4.7M Total Views



39.1M

Total Views

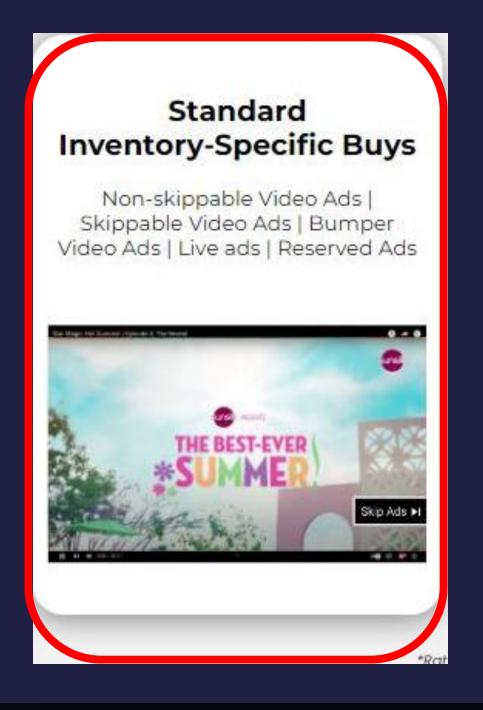
**SPORTS** 

LIFESTYLE

KIDS

OTT

# ABS-CBN YOUTUBE DIRECT ADVERTISING



## Native Implementation Buys Brand Placement on Title Card | Brand Placement on End Screen

Brand Placement on Title Card |
Brand Placement on End Screen |
Branded Playlist | TVC in
Kapamilya Playlist | Community
Tab | YouTube Stories | Etc.



#### STANDARD INVENTORY BUYS

## **Bumper Ads**

#### OVERVIEW:

Bumper ads are mobile-first, 6-second, non-skippable in-stream units designed to drive awareness and reach. Bumper ads can fill non-skip as well as skippable ad calls driving maximized monetization opportunity. Bumper ads are another user friendly ad format developed to meet advertisers needs but also drive a positive user experience allowing YouTube to drive increased monetization on the platform for our creators.

#### SIZE IN GOOGLE AD MANAGER:

480x360v and 480x361v - MUST BOOK BOTH

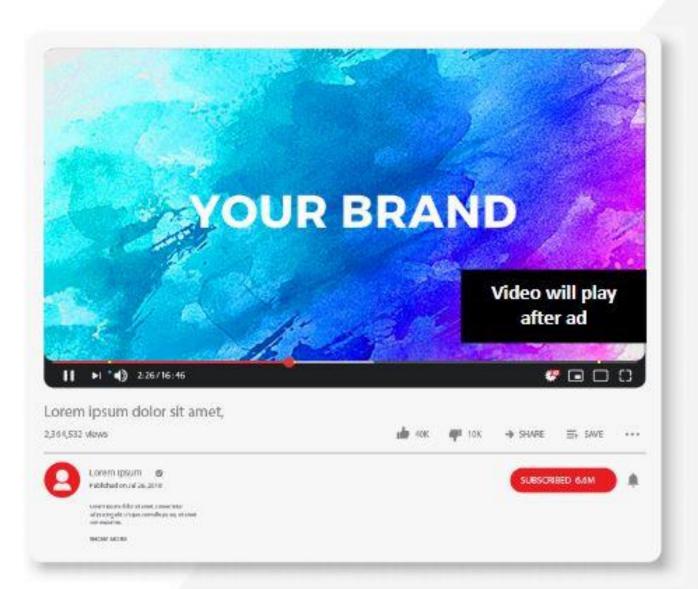
\*Cross-Sell Partners Only\* - You may also book solely
480x361v if you wish to only fill the skippable ad slot

#### CREATIVE ASSETS:

- Pre
- Max ad duration: 6s

PLATFORMS: Run of platform (Desktop, mobile, connected TV, embeds, video ads on GDN)

PRICING: Fixed CPM - Product only available in select countries.





#### STANDARD INVENTORY BUYS

## In Video Overlay Ads -

#### **OVERVIEW:**

Display banner that hovers over the lower third of a video a user is watching.

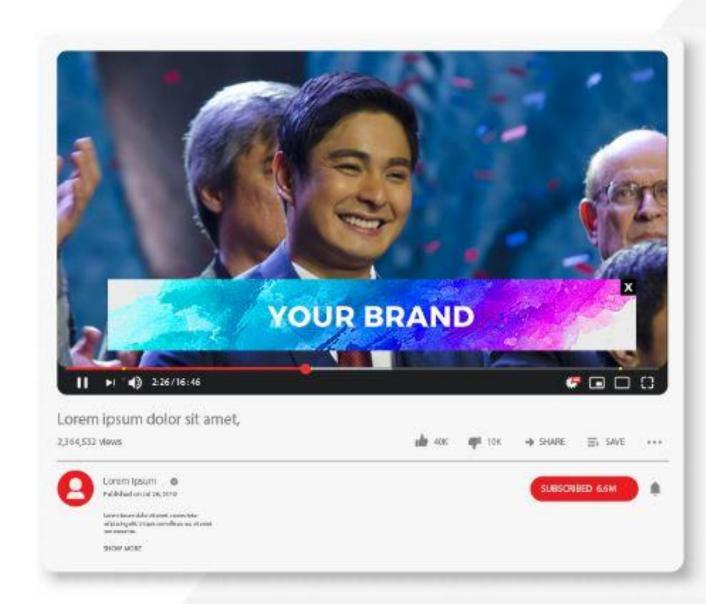
- Can only be run as a part of Sponsorship campaigns.
- Can click through to a website, brand channel or video.

#### **CREATIVE ASSETS:**

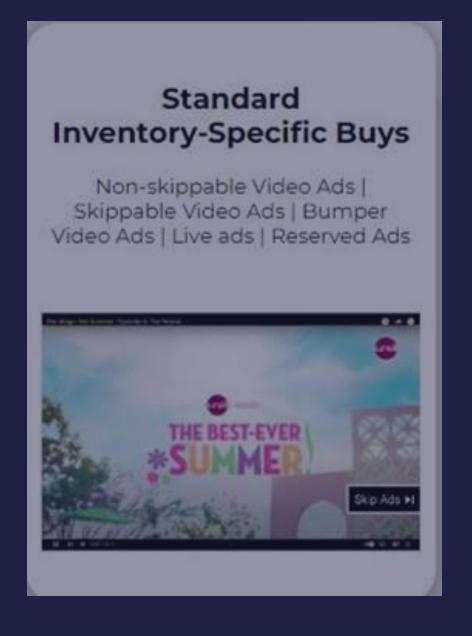
- 480x70 display overlay banner

PLATFORMS: Desktop, Embeds

Note: This is for sponsorship only.



# ABS-CBN YOUTUBE DIRECT ADVERTISING





#### NATIVE IMPLEMENTATION BUYS

# Brand Placement in Playlist

Where:

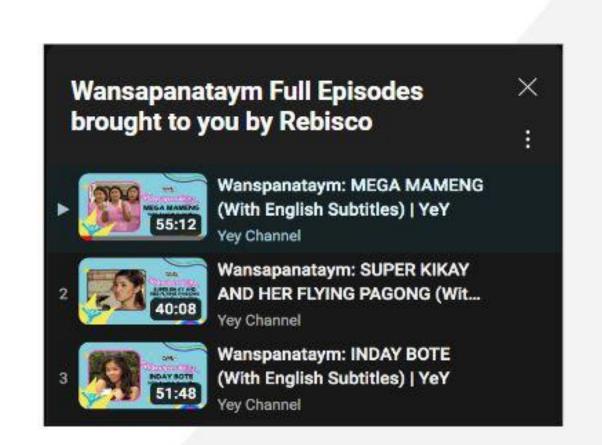
Playlist Title

Type:

Text for brand name

Metric available:

Playlist Views



### NATIVE IMPLEMENTATION BUYS

# Brand Placement on Video Card

Allowed: VOD

### Where:

Within the video

#### Type:

- 1. Website Link
- 2. Static brand logo cover on website link
- 3. Video link
- 4. Metadata

### Metric available:

- 1. Card Teasers Shown
- 2. Card Teaser Clicks
- 3. Cards Shown (Impressions)
- 4. Card Clicks









## NORTHERN CALIFORNIA

WIDESPREAD FILIPINO AUDIENCE 60,000 FILIPINOS (18+) IN THE BAY AREA





















Available TFC Program:











THE FILIPINO CHANNEL

THE BEAT OF OUR CULTURE

thank you